

## Message Text

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PAGE 01 ABU DH 00505 281113Z

11

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 057709

R 280605Z FEB 76  
FM AMEMBASSY ABU DHABI  
TO AMEMBASSY TEHRAN  
INFO SECSTATE WASHDC 3995  
USDOC WASHDC  
AMCONSUL DHAHRAN  
AMEMBASSY DOHA  
AMEMBASSY JIDDA  
AMEMBASSY KUWAIT  
AMEMBASSY MANAMA  
AMEMBASSY MUSCAT  
AMEMBASSY ROME

UNCLAS ABU DHABI 0505

E.O. 11652: NA  
TAGS: BTIO BEXP TC  
SUBJ: CONSTRUCTION OPPORTUNITIES: CIVILIAN AND MILITARY  
AIRFIELDS IN ABU DHABI

REF: (A) ABU DHABI 329, (B) ABU DHABI 330, (C) ABU DHAB 397,  
(D) TEHRAN 1618

1. DESIGNER/CONSULTANT FOR ABU DHABI CIVIL AIRPORT IS:  
AEROPORT DE PARIS  
291 BOULEVARD RESPORT  
75014 - PARIS  
FRANCE  
TELEX: 270803 RPT 270803  
OR  
AEROPORT DE PARIS  
P.O. BOX 2804  
ABU DHABI, U.A.E.

2. BONDING, GUARANTEE, AND CASH RETENTION REQUIREMENTS  
FOR CIVIL AIRPORT: NORMAL TERMS IN ABU DHABI ARE 10 PERCENT  
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BOND AND 10 PERCENT CASH RETENTION THROUGH FREQUENTLY ON VERY

LARGE PROJECTS - LIKE THIS ONE - REQUIREMENTS ARE LESS.  
DEPT. OF PUBLIC WORKS HAS INFORMED EMBASSY THAT ON  
THIS PROJECT BOTH FIGURES WILL BE NEGOTIABLE, BUT IT  
IS UNLIKELY THAT BOND REQUIREMENT CAN BE NEGOTIATED  
MUCH BELOW 5 PERCENT AND CASH RETENTION MUCH BELOW 10 PERCENT.  
TENDER INVITATION FOR PHASE 1 OF CIVIL AIRFIELD HAS BEEN  
PUBLISHED (REPORTED REF. C). TENDERS FOR PHASE 1 MUST  
BE ACCOMPANIED BY TENDER BOND OF 10 MILLION DH (ABOUT  
\$2.5 MILLION) ISSUED BY A BANK IN ABU DHABI AND VALID  
FOR 120 DAYS FROM TENDER OPENING DATE (JUNE 16, 1976).  
SIMILAR TENDER BONDS WILL ALSO BE REQUIRED FOR  
SUBSEQUENT PHASES OF CIVIL AIRPORT PROJECT.

3. BONDING GUARANTEE, AND CASH RETENTION REQUIREMENTS  
FOR MILITARY AIRPORT: ACCORDING TO CONSULTANT FOR  
MILITARY AIRFIELD (BECHTEL INTERNATIONAL) BONDING  
REQUIREMENT WILL BE 10 PERCENT, CASH RETENTION WILL BE 10 PERCENT,  
AND THESE WILL NOT BE NEGOTIABLE. HOWEVER EMBOFF  
SUSPECTS ON PROJECT IF THIS SIZE THERE MAY BE SOME  
FLEXIBILITY. TENDER GUARANTEES WILL BE REQUIRED  
WITH TENDERS. THE TENDER GUARANTEE FOR PHASE 2 WILL  
BE 15 MILLION EH (ABOUT \$3.8 MILLION) WITH SIMILAR  
LARGE GUARANTEES ALSO REQUIRED FOR SUBSEQUENT PHASES.  
ADDF IS FIRING UP LIST OF PREQUALIFIED FIRMS FOR  
PHASE 2 (BIGGEST PHASE) NOW, AND INTERESTED FIRMS  
SHOULD GET IN TOUCH WITH CONTACTS SUGGESTED IN REFB,  
PARA 3 AZSONE. LIST OF PREQUALIFIED FIRMS FOR PHASE  
1 (RELATIVELY SMALL) IS COMPLETE AND CLOSED.  
STERNER

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 28 FEB 1976  
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**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Film Number:** D760076-0139  
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**Subject:** CONSTRUCTION OPPORTUNITIES: CIVILIAN AND MILITARY AIRFIELDS IN ABU DHABI  
**TAGS:** BTIO, BEXP, TC  
**To:** TEHRAN  
**Type:** TE  
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